

SOLAR DEVELOPER SALES CONSULTANT AND INSTALLER



OVERVIEW

A solar developer works with clients to implement solar power systems into their organization or institution's building

COMMON RESPONSIBILITIES

- Meet with clients (i.e. corporations, organizations, schools, homes) to discuss possible solar projects
- Present benefits of solar to clients
- Oversee on-site work on solar build projects
- Coordinate with suppliers for solar projects (i.e. materials and electricity)



QUICK STATS

\$84,000 ^{*}
 AVERAGE NATIONAL SALARY
 WITH COMMENSURATE
 EXPERIENCE



63% ^{**}
 PROJECTED GROWTH OF
 SOLAR INSTALLERS FROM
 2018-2028

HELPFUL BACKGROUND

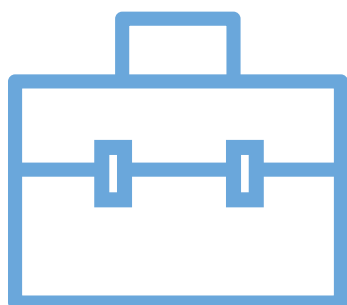
- Renewable Energy
- Data analysis
- Communications
- Engineering experience



CREDENTIALS

- PV Technical Sales Professional ***
- PV Design Specialist***
- Certified Climate Change Professional (CCP)****

RELATED CAREERS



- Sustainability Consultant
- Energy Engineer/Analyst

SOURCES

Interview with Eric Heineman on 1/16/20

*<https://www.ziprecruiter.com/Salaries/Solar-Project-Developer-Salary>

**<https://www.bls.gov/ooh/construction-and-extraction/solar-photovoltaic-installers.htm>

***<https://www.nabcep.org/certifications/nabcep-board-certifications/>

****<https://climateofficers.org/certification-professional>

Career Profile created by Alex Vick, 2019-2020 high school intern



ILLINOIS GREEN

A USGBC COMMUNITY