A solar developer works with clients to implement solar power systems into their organization or institution's building.

**COMMON RESPONSIBILITIES**
- Meet with clients (i.e. corporations, organizations, schools, homes) to discuss possible solar projects
- Present benefits of solar to clients
- Oversee on-site work on solar build projects
- Coordinate with suppliers for solar projects (i.e. materials and electricity)

**QUICK STATS**
- **$84,000***
  Average National Salary with Commensurate Experience
- **63%**
  Projected Growth of Solar Installers from 2018-2028

**HELPFUL BACKGROUND**
- Renewable Energy
- Data analysis
- Communications
- Engineering experience

**CREDENTIALS**
- PV Technical Sales Professional ***
- PV Design Specialist ***
- Certified Climate Change Professional (CCP) ****

**RELATED CAREERS**
- Sustainability Consultant
- Energy Engineer/Analyst

**SOURCES**
Interview with Eric Heineman on 1/16/20
*https://www.ziprecruiter.com/Salaries/Solar-Project-Developer-Salary
***https://www.nabcep.org/certifications/nabcep-board-certifications/
****https://climateofficers.org/certification-professional

Career Profile created by Alex Vick, 2019-2020 high school intern